



Simo Heikkinen

20+ Years' Experience Leading Large-Scale IT Programs and Strategic Business Development on a Global Level • Business Digital transformation
Bioretec, Plandent, MonitorERP, Sofigate, Abloy, Wärtsilä, Metso, ABB, Valmet

Profile

I'm an **experienced, Senior-level business professional** who drives growth through **business transformation and development by leveraging technological opportunities**. I possess a proven track record in implementing **global IT programs**, including **full-scale ERP roll-outs for global multi-million, industry leading businesses and privately owned mid-medium sized companies**. In addition to leading international teams and **I have lived several years overseas** in the UK and Netherlands.

Key skills: IT Project/Program Management, ERP (MS D365 F&O, Monitor, SAP ECC, S4HANA, MS AX 2012, MS NAV), Business and Supplier tendering and management.

Professional experience

ERP MANAGER

Bioretc Ltd. • Tampere, Finland | MAR 2025 – PRESENT

Responsible for Bioretec medical device manufacturer full scale ERP implementation project.

- Microsoft D365 F&O
- Processes re-engineering, program planning, day-to-day management, and progress reporting

PROGRAM MANAGER

Plandent Division • Helsinki, Finland | AUG 2024 – FEB 2025

Responsible for Planmeca Group's Plandent division Global ERP template design project for Finland, Sweden, Denmark, Estonia, Germany, Austria and Netherlands.

- Microsoft D365 F&O
- Program planning, day-to-day management, and progress reporting
- Managing a multinational project team comprising internal staff and external vendor professionals

SENIOR CONSULTANT, KAM

Monitor ERP System Finland AB • Turku, Finland | JAN 2021 – JUL 2024

Responsible for Project Management and consultant in new implementation projects. My role also included Key Account Management activities for our biggest customers during the entire business life cycle. Project sizes normally between **32k hours and 200 end users**. All implementations agile way in short time went live **with minimal negative business** impact

Highlights:

- Managed **MONITOR ERP implementation** projects for manufacturing companies
- Conducted **ERP presales** activities to secure new clients
- Oversaw **key account management** for the company's largest customers

SENIOR ADVISOR

Sofigate Oy • Helsinki, Finland | JAN 2017 – Dec 2020

Responsible for leading various client projects.

Highlights:

- **S4HANA** implementation project for Public Finance organization. Project size and scope 20 K hours and 120 end users.
- **ERP suppliers tendering** process lead and **implementation** for mid-sized privately-owned company. Project size and scope 32 k hours and 250 end users.
- **Business architecture** creation for global and stock-listed field services companies
- Leading **digitalization project management team** and digitalization projects in retail business
- Setting up a Corporate wide **test automation as a service** including supplier tender process execution.
- Conceptualization and tender management for a **digital integration platform**
- Integration of a new **cost accounting solution** with existing applications.

Professional experience (continued)

PROJECT MANAGER, ERP IMPLEMENTATIONS

Abloy Oy & Certego Oy • Joensuu & Espoo, Finland | DEC 2013 – DEC 2016

Responsible for ERP program management at Abloy Oy, leading a pilot ERP implementation in the AssaAbloy EMEA division. After Abloy implementation I was responsible for the new company Certego Oy built up and tasked with leading another strategic ERP project.

Highlights:

- **Led a multi-million €, full-scale pilot ERP (MS AX 2012) implementation in the EMEA division.** Developed a roll-out template for use in 20 European countries. Project size and scope 100K hours and 800 end users.
- Also led a second **ERP (MS NAV) implementation** after Certego Oy was formed, with a size and scope of about 10K hours and 400 end users. **Project was completed on time and in budget with minimal business impact.**

PARTNER & MANAGEMENT CONSULTANT

Enip Solutions • Helsinki, Finland | APR 2012 - NOV 2013

Enip Solutions was a management consulting company which I founded with a partner who specialised in sourcing and IT consultancy. I assisted clients with business IT strategy formulation and sales process development. I also implemented value-based selling principles to power generation plant and heating plant solutions.

BUSINESS DEVELOPMENT DIRECTOR

Wärtsilä & MW Power Oy • Finland, UK and The Netherlands | NOV 2002 - MAR 2012

I had a pivotal role in defining business strategies and driving business growth globally in both the Propulsion and Ship Power units. I worked in the UK, Netherlands (Wärtsilä Propulsion local subsidiaries) and also in Helsinki (Ship Power Division). I was a member of the Executive Management team between 2002-2006 and 2010-2012. When MW Power was formed through a joint venture between Wärtsilä and Metso, I successfully integrated the business processes and the business grew via acquisitions.

Highlights:

- **Spearheaded acquisition and merger activities.** Developed the Ship Power Division product offering towards a higher perceived value, **solution-based offering.** Sourced new products and partners globally from Asia-Pacific and Europe.
- **Managed the roll-out of a large-scale ERP (SAP ECC) implementation** (2 MEUR+ project with 1000 end users and more than 100k project hours) in Netherlands, Norway and China. **Successfully implemented on time and on budget with well manageable business impact.**
- **Led the integration** of then-acquired (2002) Propulsion business in Netherlands to Wärtsilä global corporation. Defined and implemented seamless and efficient joint business processes and applications.
- Successfully supported the **ramp up of the Chinese propulsion factory operations** in an **unforeseen timeframe** of just 4-5 months in 2006.

Education

M.Sc. (Mech.), Production Technology • Oulu University (1992)

Training

Monitor ERP • Monitor (2020- 2024)

Salesforce Admin • Sofigate and Salesforce (2018)

SAFe Scrum Master Course (4.6) • Scaled Agile Inc. (2018)

SAFe 4 Certified Agilist • Scaled Agile Inc. (2018)

IT Academy for Business • Sofigate (2017)

Management Accounting and Finance Studies • Aalto University (2013-2016)

Project Management Methods • Project Management Institute – PMI (2011)

Language skills

Finnish, Native proficiency

English, Full professional proficiency

Swedish, Intermediate proficiency